

LEAD SAFE

CLEVELAND COALITION



INVESTOR REPORT ————— **OCT 26, 2021**

DEAR LEAD SAFE HOME FUND INVESTORS,

It has been nearly two years since we launched the Lead Safe Home Fund. In that time, we developed new home repair products, built an innovative workforce pipeline, supported property owners in improving their homes, and leveraged millions of dollars to prevent lead poisoning. More importantly, we've taken an enormous step toward ending childhood lead poisoning. We've only made this tremendous progress because of your investment. Simply put, thank you.

Your partnership has enabled us to succeed even atop the shifting sands of a global pandemic and economic uncertainties. Since December 2019, the Lead Safe Home Fund has gone from a concept to an entirely new way of doing business in Cleveland. We launched a national RFQ process and selected Environmental Health Watch and CHN Housing Partners to administer the Lead Safe Resource Center and Lead Safe Loans and Grants, respectively.

Today, we can proudly share that the Lead Safe Resource Center has canvassed in every neighborhood in Cleveland. The Resource Center developed a workforce training curriculum, hosted 50 workforce trainings, and trained a few hundred lead safe workers in a newly-established training facility. They've knocked on doors in freezing temperatures, and are building relationships with small businesses and community leaders to raise awareness. The Lead Safe Loans and Grants team built new processes to administer unprecedented home repair products. They've met landlords where they are at - answered hundreds of questions, held dozens of landlord workshops - all in an effort to help as many property owners as possible to achieve their certification as required by the City of Cleveland's Lead Safe Ordinance.

Our work is in service to Cleveland's future. A future where lead poisoning is no longer an impediment to a child's well-being or outcomes. Creating a lead safe home for every family in a community would be the bedrock that stabilizes neighborhoods and promotes economic opportunity and growth.

There is hard work yet ahead, but your unyielding commitment to preventing lead poisoning has already helped create a more equitable future for Cleveland families. On behalf of the Lead Safe Cleveland Coalition, we are sharing this report summarizing year 1 of the Lead Safe Home Fund. We are proud to share the Coalition's progress, successes, and challenges.

Together we will continue to grapple with decades of disinvestment and racial injustice to manifest a Cleveland revitalized by safe, decent housing. Because it is together that we can - and will - build a #LeadSafeCLE.

**ONCE AGAIN, THANK YOU,
THE LEAD SAFE CLEVELAND COALITION STEERING COMMITTEE**

STEERING COMMITTEE

**MITCHELL BALK**

President, Mt. Sinai Health Care Foundation

ROBIN BROWN

Founder, Concerned Citizens Organized Against Lead and Community Member

GABRIELLA CELESTE

Policy Director, Schubert Center for Child Studies at Case Western Reserve University (CWRU), and Co-chair of the Ohio Lead Free Kids Coalition

COLLEEN COTTER

Executive Director, Legal Aid Society of Cleveland

AYONNA BLUE DONALD

Chief of Commercial Services and Governmental Affairs, Cleveland Airport System

MARCIA EGBERT

Program Director, The George Gund Foundation

ROB FISCHER

Co-Director, Center on Urban Poverty & Community Development, CWRU

KIM FOREMAN

Executive Director, Environmental Health Watch

BLAINE GRIFFIN

Councilman, Cleveland City Council

TANEISHA HEAD

Community Member & Ohio Organizing Collaborative

DIANA KING

Community Member and Chair, Northern Ohioans for Budget Legislation Equality

SONIA MONROY MATIS

Community Member and Northeast Ohio Association of Hispanic Health

MARK MCDERMOTT

Vice President and Ohio Market Leader, Enterprise Community Partners

RANDELL MCSHEPARD

Vice President, RPM International, Inc.

AUGUST NAPOLI

President and CEO, United Way of Greater Cleveland

JENNIFER ROBOCK

Director of Grant Operations Jack, Joseph and Morton Mandel Foundation

MIKE VALERINO

Chief Operating Officer, Akron-Cleveland Association of REALTORS

FRED WARD

Founder, The Khnemu Foundation, and LSC Community Action Team Supervisor, and Community Member

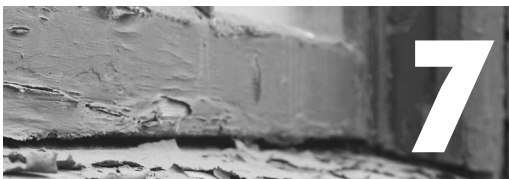
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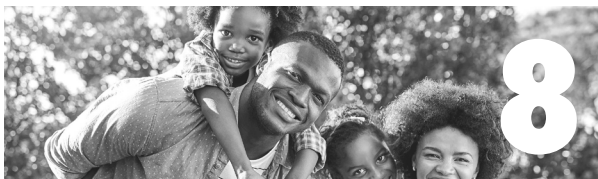
ABOUT US



GUIDING PRINCIPLES



CRISIS OF LEAD POISONING



LEAD SAFE CLEVELAND COALITION: OUR APPROACH & MILESTONES



LEAD SAFE HOME FUND: OUR PROGRESS & THE VALUE OF OUR PUBLIC PRIVATE PARTNERSHIP



LOOKING AHEAD: IMPLEMENTATION, ENFORCEMENT & A MODEL FOR REPLICATION



ABOUT US

The Lead Safe Cleveland Coalition is an inclusive, public-private partnership founded to address lead poisoning. This approach protects Cleveland's children by merging smart, adaptable public policies; knowledgeable agencies willing to collaborate; proven community programs and leaders; and public and private sector accountability. With community voice embedded in all aspects, the Coalition is working on:

- 1.** Champion the successful rollout of the Cleveland's lead safe certification,
- 2.** Support, evaluate, adapt workforce development, community education, and the hotline operations of the Lead Safe Resource Center,
- 3.** Support, evaluate, and adapt home repair loans, grants, and incentives administration of Lead Safe Home Loans and Grants,
- 4.** Set and meet fundraising goals for Lead Safe Home Fund,
- 5.** Advocate for local, state, and federal investments and policies to create more lead safe spaces and lead poisoning interventions,
- 6.** More broadly, tell the story of lead poisoning prevention in Cleveland to bolster community engagement, strengthen the base, and expand membership.

Today, the Coalition has over 500 members and six working committees and continues to grow.

WEBSITE: www.lead safecle.org

EMAIL: info@lead safecle.org

SOCIAL MEDIA: @LeadSafeCLE, #LeadSafeCLE



GUIDING PRINCIPLES

1 - SYSTEMS CHANGE: Lead Safe Cleveland will work to transform policies and systems to promote lead poisoning prevention, screening and testing, treatment and intervention, and education and outreach.

2 - PUBLIC-PRIVATE PARTNERSHIP: Lead poisoning affects all of us, and we all need to take responsibility for addressing it. Dedicated resources—from the public, private, corporate, and philanthropic sectors—are needed for lead testing, screening, lead hazard control and abatement, relocation, community education and outreach, workforce development for lead professionals, increasing the supply of safe, affordable housing options, training in lead-safe work practices for property owners, contractors, and more.

3 - CLEVELAND APPROACH: Lead Safe Cleveland will identify and pursue solutions based on science, best practices, and common sense, rooted in Cleveland's unique assets and challenges.

4 - PRIMARY PREVENTION: Lead Safe Cleveland believes in preventing childhood lead exposure in all residential properties, childcare facilities, schools, and other buildings during renovation, repair, regular maintenance, and demolition without threat of displacement.

5 - FAMILIES DESERVE SAFE, AFFORDABLE HOUSING: Cleveland families must have access to safe, affordable housing. Families should have information on lead hazards in properties and how to protect themselves and their children.

6 - ACCOUNTABILITY: Lead Safe Cleveland will partner with and hold accountable landlords, governmental agencies, healthcare providers, insurers, the legal system, and others to protect the health and safety of children and families.

7 - OUTCOME ORIENTED: The Lead Safe Cleveland goals, objectives, and actions will be directed toward achieving measurable outcomes.

8 - GENUINE COMMUNITY PARTNERSHIP: Lead Safe Cleveland must be sure that the voices of people directly affected by lead are heard. For solutions to be sustainable, those directly affected must be full partners in project design and implementation.

9 - SOLIDARITY AND COLLABORATION: Groups working on similar issues with compatible visions should consciously act in solidarity, mutuality, and support each other's work. We will treat each other with justice and respect, both on an individual and an organizational level.

10 - INTEGRITY: Lead Safe Cleveland will operate in the mode of community-centeredness. We must "walk our talk." We must live out the values that we say we're struggling for and we must work toward justice, peace, and community.

THE CRISIS OF LEAD POISONING



CLEVELAND'S LEAD POISONING RATES ARE ABOUT 4X THE NATIONAL AVERAGE... & EVEN MORE SEVERE IN NEIGHBORHOODS LIKE GLENVILLE & CLARK-FULTON



No amount of lead exposure is considered safe, yet a Case Western Reserve University study found over 25% of Cleveland children tested positive for lead poisoning prior to kindergarten. Cleveland's lead poisoning rates are about four times the national average. The problem is even more severe in specific neighborhoods like Glenville and Clark-Fulton where a disproportionate number of children of color live, often in substandard housing.

Lead exposure, at even low levels, can damage a child's developing brain and cause lifelong, often irreversible, problems that affect education, behavior, and health. A 2020 report released by Case Western Reserve University's Center on Urban Poverty and Community Development underscored the downstream consequences of childhood lead poisoning.

The report detailed the findings from a research project that—using data over a 20-year period—tracked the life outcomes of more than 10,000 children in Cleveland with elevated blood-lead levels, compared to a control group of students who did not have elevated lead levels. By comparing these carefully matched groups, researchers were able to zero in

on the impact of lead poisoning on both people and public systems. The report found:

1. Children with elevated blood-lead levels had a 27% lower chance of being on-track for kindergarten than children who do not have elevated lead levels.
2. Children with elevated lead levels were 25-30% more likely to enter the juvenile justice system; and 34% more likely to be incarcerated as adults (age 18 to 23).
3. By age 23, those with elevated lead levels were more likely to have relied on public assistance programs, such as Temporary Assistance for Needy Families (53% more likely), homeless services (40% more likely), and Supplemental Nutrition Assistance Program (17% more likely).
4. Black children were disproportionately affected with lead poisoning compared to their white counterparts, and lead exposure was concentrated in areas of disinvested neighborhoods—areas historically tied to segregation, redlining, and subprime lending.

LEAD SAFE CLEVELAND COALITION: OUR APPROACH & OUR MILESTONES

Lead-based paint and leaded dust in housing built prior to 1978 are the primary sources of lead poisoning in Ohio. And in Cleveland more than 90% of the housing stock was built before 1978.

Lead poisoning is a public health crisis with a housing solution. If we create lead safe homes, we can prevent children from being poisoned. Prevention is the only cure for lead poisoning. That's why Northeast Ohio's public and private sectors joined together to form the Lead Safe Cleveland Coalition. Now boasting over 500 members representing more than 125 cross-sector organizations, the Coalition has a single goal: protect children and families from lead exposure.

In service of this goal, the Coalition worked with the City of Cleveland to adopt *the lead safe ordinance*, fundamentally changing the city's housing stock and our approach to handling lead poisoning. We can no longer wait for a child to become poisoned before we act. Cleveland's Lead Safe Ordinance creates, for the first time, a rental inspection policy to proactively certify properties as lead safe.

The ordinance is landmark policy, yet it is only one half of the solution to effectively creating lead safe homes. The Coalition's approach centers on pairing the policy with resources. It is a carrot-and-stick approach to ensure that our families and property owners have the resources they need to prevent lead poisoning and comply with the Lead Safe Ordinance. The Coalition created the Lead Safe Home Fund to serve as the conceptual home for these resources.

The Lead Safe Home Fund is a first-of-its-kind, public-private fund to make homes lead safe. The Lead Safe Home Fund supports two critical, interrelated functions: 1) a spectrum of Home Loans and Grants for property owners to make lead safe repairs; and 2) a Lead Safe Resource Center to provide system navigation, workforce development, resident services, and more.

In 2020 and 2021, the Coalition has largely focused on making the Lead Safe Home Fund a reality and, further, a success. Our milestones during this time include:

LEAD SAFE CLEVELAND COALITION 2020-2021 MILESTONES TO DATE

GREW THE COALITION:

- Grew to encompass over 500 members representing over 125 various organizations and companies
- Expanded beyond our initial five working Coalition Committees to include Committees for resident leaders, workforce development, research and evaluation, lead safe childcare settings, and lead safe school interventions

BUILT THE LEAD SAFE CERTIFICATION SYSTEM:

- Partnered with the City of Cleveland to build the Certification process, invest in technology and staff, engage the Case Western Reserve University Poverty Center to serve as the new Lead Safe Auditor – an independent auditor to monitor the impact (and any unintended consequences) of the Lead Safe Ordinance
- Funded the Case Western Reserve University reports on *Downstream Consequences of Childhood Lead Poisoning* and *Characteristics of Rental Properties and Landlords in Cleveland*, the latter being critical to appropriately framing the structure of the Lead Safe Home Fund
- Led by the Research + Evaluation Committee, chaired by Case Western Reserve University, established a multi-tiered framework with a public-facing dashboard to ensure transparent evaluation of the Lead Safe Ordinance and the Coalition
- Assisted the City of Cleveland in securing a \$9.7 million federal *Healthy Homes grant award*, allowing the Lead Safe Home Fund lead safe remediation work and the City lead free abatement work to operate in tandem with one another, as a spectrum of home repair services available depending on the severity of housing conditions

RAISED PUBLIC AWARENESS:

- Held the community's first *Lead Safe Home Summit*, a public forum to educate the community about lead, elevate resident stories, and better understand the challenges of property owners. The Summit had over 500 attendees and 30 breakout sessions. The Cleveland City Council Health and Human Services Committee voted on the Lead Safe Ordinance legislation during the event
- Hosted the *Living Lead Safe Now Community Education Series*, a five-part, community-led engagement on lead poisoning prevention and the Lead Safe Ordinance in the neighborhoods disproportionately burdened by lead poisoning
- Launched a lead poisoning prevention and Lead Safe Certification public awareness campaign featuring our own community leaders, including *collateral* used for direct outreach
- Launched the Coalition website: www.lead safecle.org
- Led by the Lead Safe Home Summit Committee, chaired by the United Way of Greater Cleveland, hosted a series of virtual workshops for landlords on the Lead Safe Certification and other housing policies and programs

EXPLORED LEAD SAFE POLICIES & RESOURCES:

- Led by the Child Care Subcommittee, chaired by Starting Point, engaged Groundwork Ohio in producing a first-of-its-kind report, *Building the Way to a Healthier Future*, exploring lead safety in child care settings, including a 50-state scan and policy recommendations
- Led by the Early Childhood Screening + Testing & Services Subcommittee, co-chaired by Cuyahoga County Invest in Children and the Cuyahoga County Board of Health, coordinated messaging on lead testing for families, health care providers, and early childhood professionals, and facilitated a lead testing data collection and quality improvement project plan

PUBLIC - PRIVATE PARTNERSHIPS IN THE LEAD SAFE HOME FUND:

- Launched the five-year, \$99.4 million fundraising campaign for the Lead Safe Home Fund and fundraised nearly \$46 million to support families and property owners
- Secured additional public sector investments, and private sector investments from foundations, a *Medicaid Managed Care Organization*, community development financial institutions, banks, and more
- Structured and closed a first-of-its-kind \$19 million initial loan fund to support lead safe home repairs

LAUNCHED THE LEAD SAFE HOME FUND:

- Released a national RFP and selected two highly qualified Lead Safe Home Fund Administrators – Environmental Health Watch (EHW) and CHN Housing Partners (CHN)
- EHW, the Resource Center Administrator, brings over 40 years of unparalleled experience in environmental education and leadership, healthy home hazards mitigation, and healthy, sustainable community programming
- CHN, the Home Loans and Grant Administrator, is a lender with nearly 40 years of experience in affordable housing, including a demonstrated capacity to manage complex financial products and a high volume of individual transactions
- With ongoing landlord input, crafted new loan, grant, and incentive products and launched an online application for landlords seeking financial assistance
- Established the Lead Safe Resource Center location at 4600 Euclid Avenue, Cleveland, Ohio 44103
- With the support of the Workforce Development Advisory Group, chaired by Urban League of Greater Cleveland, built and will maintain a new lead safe workforce training structure and referral network for lead safety workers
- Developed a lead safe/interim controls curriculum, hosted 50 workforce trainings, and trained over 300 lead safe workers in a newly-established training facility
- Built a resident-led Community Action Team and canvassed in every Cleveland neighborhood while adhering to COVID-19 safety guidelines to spread the word about lead poisoning prevention
- Launched the Lead Safe Hotline, 833-601-5323 (LEAD)

LEAD SAFE HOME FUND: OUR PROGRESS & THE VALUE OF OUR PUBLIC PRIVATE PARTNERSHIP

The Lead Safe Home Fund has two distinct phases: the Ramp-up Period and the Full Compliance Cycle. The Ramp-up Period is a 3-year time frame that encompasses:

1. The time needed to build the system and infrastructure for the Lead Safe Home Fund

2. The first cycle of the Lead Safe Certification.

The systems and infrastructure building took place, roughly, over the course of 2020. This means that the full Lead Safe Ordinance cycle is just beginning.

LEAD SAFE HOME FUND															
	2019			2020			2021			2022			2023		
RAMP UP PERIOD															
BUILDING SYSTEM & INFRASTRUCTURE				●—————→											
FIRST FULL COMPLIANCE CYCLE										●—————→					

PROGRESS

During 2020, the Coalition built the implementation system around the Lead Safe Certification and the programmatic infrastructure to provide the high-volume programming and services of the Lead Safe Home Fund. This work included crafting entirely new financial products for home repair: low-dollar loan and grant products for property owners to do lead safe home repairs. These products, along with the many other elements of the Lead Safe Home Fund, require equitable mechanics to intake, process, and evaluate property owner participation. The Lead Safe Home Fund Administrators each hired new teams to co-create, manage, and staff these new programs and services. To coordinate among staff and

between Administrators, shared technology platforms were created and adopted across programs and intake.

After months of preparation, the Lead Safe Ordinance took effect on March 31, 2021. This means the first full Lead Safe Certification cycle began just a few months ago. The Coalition often likens this moment to a freight train gaining speed for a long journey. Our work load began slowly but is now increasingly gaining momentum as the Lead Safe Certification rolls out. The following metrics reflect what we have already accomplished – again, in relation to only the Pilot Program - in these early stages of the first Full Compliance Cycle.

COMMUNITY OWNER TOUCH POINTS ————— • 3,764 landlord touch point

LEAD SAFE GRANTS ————— • 58 grants approved

LEAD SAFE LOANS ————— • 5 loans pre-approved

GRANT & LOAN PROJECTIONS ————— • Based on application growth over last 90 days, conservatively projecting 25% month-over-month application growth for the remainder of 2021

LEAD SAFE ORDINANCE INCENTIVES ————— • 35 incentives issued

WORKFORCE TRAINING —————

- 34 RRP classes conducted
- 11 clearance technician trainings conducted
- 14 two-part/hands-on vetting interim control trainings conducted (7 RRP, 7 CT)
- 92 workers trained in two-part/hands-on vetting interim control trainings

COMMUNITY OUTREACH —————

- 62 community events hosted by Community Action Team
- 75 community events participated in by Community Action Team
- 7,637 homes receiving fliers from Community Action Team

LEAD SAFE HOTLINE ————— • 1,475 unique calls

**METRICS REPRESENT DATA PULLED JUNE 30, 2021*

THE VALUE OF OUR PUBLIC-PRIVATE PARTNERSHIP

Lead poisoning affects us all and all of us have been called to share the responsibility to address it. You, our investors, have answered that call. The impressive list of pledges and committed dollars below is a testament to your dedication to a Lead Safe Cleveland. The hallmark of the Lead Safe Home

Fund is that it is an unprecedented public-private partnership. The Lead Safe Home Fund has leveraged investments from public sector sources, philanthropic organizations, and private sector companies. The Lead Safe Home Fund boasts investments and pledges totaling nearly \$46 million:

INVESTOR	TOTAL AWARD/PLEDGE
GEORGE GUND FOUNDATION	\$2,000,000
STATE OF OHIO (X2)	\$4,000,000
MT. SINAI HEALTH CARE FOUNDATION	\$1,000,000
SAINT LUKE'S FOUNDATION (X2)	\$300,000
CLEVELAND FOUNDATION	\$1,000,000
JACK, JOSEPH AND MORTON MANDEL FOUNDATION	\$5,000,000
HUNTINGTON BANK	\$40,000
BRUENING FOUNDATION	\$500,000
CUYAHOGA COUNTY	\$4,000,000
UNITED WAY GREATER CLEVELAND	\$250,000
CITY OF CLEVELAND	\$5,000,000
SHERWIN WILLIAMS	\$625,000
CLEVELAND CLINIC	\$1,500,000
KEYBANK	\$500,000

LOAN FUND	
GEORGE GUND FOUNDATION	\$3,000,000
CLEVELAND FOUNDATION	\$1,000,000
MT. SINAI HEALTH CARE FOUNDATION	\$200,000
CARESOURCE	\$5,000,000
SAINT LUKE'S FOUNDATION	\$250,000
CLEVELAND DEVELOPMENT ADVISORS	\$500,000
CAPITAL IMPACT PARTNERS	\$3,000,000
KEYBANK	\$2,000,000
PNC	\$2,000,000
HUNTINGTON BANK	\$2,000,000
VILLAGE CAPITAL CORPORATION	\$250,000
CLEVELAND CLINIC	\$1,000,000
TOTAL *	\$45,915,000

**TOTAL AS OF SEPTEMBER 30, 2021*



LOOKING AHEAD

We work for the children and families of Cleveland. We've faced every challenge in the last two years knowing that there are current and future generations of children depending on us to get this right. With continued hard

work and investment, we look ahead to the challenges and opportunities presented by implementation, enforcement, and replication.

IMPLEMENTATION OF THE LEAD SAFE CERTIFICATION

In the early days of our work, the Lead Safe Cleveland Coalition focused time and resources into policy making and system building. Today, with the Lead Safe Ordinance enacted and the Lead Safe Home Fund launched, we've turned our attention toward implementation. Implementation encompasses assisting the City of Cleveland with operationalization of the Lead Safe Certification law and the equitable and timely distribution of resources through the Lead Safe Home Fund.

Policy is only as effective as its operationalization. With that in mind, the Coalition is committed to smooth and smart implementation of the Lead Safe Certification. Over the course of 2020 and 2021, we've served as trusted advisors to the City of Cleveland. We've consulted on certification rollout, interpretation of legislation, and compliance with state and federal regulations.

Operationalization has its best chance at success when it is well-resourced. The Lead Safe Home Fund was built to provide the resources that property owners and families need to meet the Lead Safe Ordinance mandate. Since the launch of the Lead Safe Home Fund, there has been a consistent evaluation of its products and services. The Lead Safe Home

Fund products and services were built based on research, experience, and expertise, but that does not mean that they can be static. The Coalition receives real-time feedback, listens closely, and continually checks for opportunities to rightsize and optimize. For example, the Home Loans and Grants Administrator created a homeowner loan pilot after measuring demand from owner-occupants. For another example, despite meeting all training targets for lead safe workers, the Resource Center is surveying existing lead workers to ensure that they are receiving timely work and community demand is met.

Implementing the Lead Safe Ordinance in 2021 had meant overcoming the digital divide, pandemic delays and fears, and monumental cultural shifts in our community and nation. Despite these challenges, our teams have stepped up and gone above and beyond for Cleveland's neighborhoods. The Lead Safe Home Fund Administrators launched a joint marketing and communications campaign to inspire urgency and built deep partnerships with local community development corporations, resident leaders, and non-profit groups. They've also distributed personal protective equipment to promote Covid-safe precautions.

ENFORCEMENT OF THE LEAD SAFE CERTIFICATION

The Lead Safe Certification is the law of the land. The Lead Safe Cleveland Coalition, through the Lead Safe Home Fund, offers resources to property owners to comply with the law. The City of Cleveland Department of Building and Housing is responsible for enforcing the law. Despite the different objectives, both entities do their work with the same spirit - helping landlords, not penalizing them. For example, if a property owner provides a signed contract with a lead safe worker or completes an application for assistance from the Home Loans and Grants Administrator prior to their deadline, the City of Cleveland will not penalize them if their property is not yet lead safe certified. Bottom line: The City of Cleveland will acknowledge good faith efforts with appropriate documentation.

That said, landlords have a unique obligation, as business owners, to provide safe, decent housing. Just as restaurants meet health standards, so too should our rental housing stock. The law is reasonable and effective and it must be enforced. In fact, without enforcement, we are missing a critical piece of the carrot-and-stick approach. The Lead Safe Home Fund loan deployment to date, for instance, has been low. As our outreach and marketing efforts continue, the loan applications rise but nothing will generate applications quite like full enforcement of the Lead Safe Ordinance.

A MODEL FOR REPLICATION

The Lead Safe Home Fund offers an unparalleled opportunity to pilot lead poisoning solutions for replication across Ohio and the nation. We have grappled with problems that few cities have had to contend with and built a model for lead safety that can be used anywhere. Our hope and desire is that our work is the beginning of a big wave which allows many other cities to provide safe, decent housing for all American families. With the support of investors like you, the Lead Safe Home Fund has developed new products to finance home repair, built an innovative workforce pipeline, supported property owners in improving their homes, and

leveraged millions of dollars to prevent lead poisoning. In fact, the Coalition has fielded requests from cities, counties, and states across the nation to learn more about our experience and our model. We've seen that other communities are eager to replicate not just our coalition-approach, but the proactive rental inspection mandate and the public-private funding model. We've already presented on local and national stages and coordinated with coalitions in Toledo, Buffalo, Detroit, Milwaukee, and Georgia, to name a few.

PUBLIC-PRIVATE PARTNERSHIP

A hallmark of our work is the public-private partnership. The Coalition includes leaders from within government, the community, and the private sector. To capitalize the Lead Safe Home Fund, the Coalition worked with banks, Community Development Financial Institutions (CDFIs), health care companies, hospitals, foundations, and corporations to create new home repair financial products – low-cost, low-dollar loans, grants, and incentives. We aren't just making thousands of homes lead safe, we are unlocking investment tools for Ohio's aging housing stock in a way that's never been done.

JOB CREATION

Amidst unprecedented pandemic and economic challenge, we've been training workers from all walks of life, especially those directly impacted by lead, and creating new career pathways in inspection, specialized cleaning, and home repair.

**PROPERTY
OWNER
SUPPORT**

We've educated, provided financial support, and partnered with hundreds of property owners to create neighborhoods that are safer and properties that are more lucrative. Ohio's property owners, the bedrock of our communities, deserve our unyielding support in providing safe, decent housing.

ACCOUNTABILITY

Our careful and transparent stewardship of the Lead Safe Home Fund is paramount. We have implemented three layers of evaluation, dozens of metrics, a public dashboard, and monthly, quarterly, and annual reporting on every dollar spent.

We are proud of our progress and, as momentum grows, are prepared for the hard work that still lies ahead. We are grounded in the reminder - now more than ever - that a safe, decent home is irreplaceable. Lead poisoning rates have not slowed down, and nor will our efforts.

We often remind ourselves of the following truths:

**LEAD POISONING PREVENTION
IS RACIAL JUSTICE WORK.**

**LEAD POISONING PREVENTION
IS ENVIRONMENTAL JUSTICE WORK.**

**LEAD POISONING PREVENTION
IS HEALTHCARE EQUITY WORK.**

**LEAD POISONING PREVENTION
IS EDUCATIONAL EQUITY WORK.**

Thank you for your ongoing partnership and support. Lead poisoning affects our entire community and we all need to take responsibility in addressing it. This is why we stand so proudly alongside you in the work to prevent childhood lead poisoning. We look forward to our partnership ahead.

LEAD  SAFE
CLEVELAND COALITION